



Vaccine Manufacturing In Africa – Current State Supply Map

Enhancing the sustainability of investment for vaccines manufacturing in Africa
Addis Abeba, 27 June 2023

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To move beyond public announcements, Africa CDC, CHAI, and PATH engaged suppliers & developed an up-to-date and nuanced understanding of their plans

Objectives

- Develop a detailed technical and commercial understanding of vaccines and their production volumes in Africa in the short, medium, and long-term to inform market shaping for sustainable African Vaccine Manufacturing.
- Assess the accurate installed capacity on the continent and evaluate proposed plans for AVM while considering the technical and commercial capabilities of companies involved.
- Understand the challenges individual firms are facing - to support & accelerate high-potential plans or increase their probabilities of success

Data collection



Short, medium, and long-term data on ...

- Business Capabilities
- Commercial strategy and plans
- Manufacturing capabilities and plans
- Required areas of commercial and technical support

Output

Confidential



Created from fact-finding reports

Outcomes

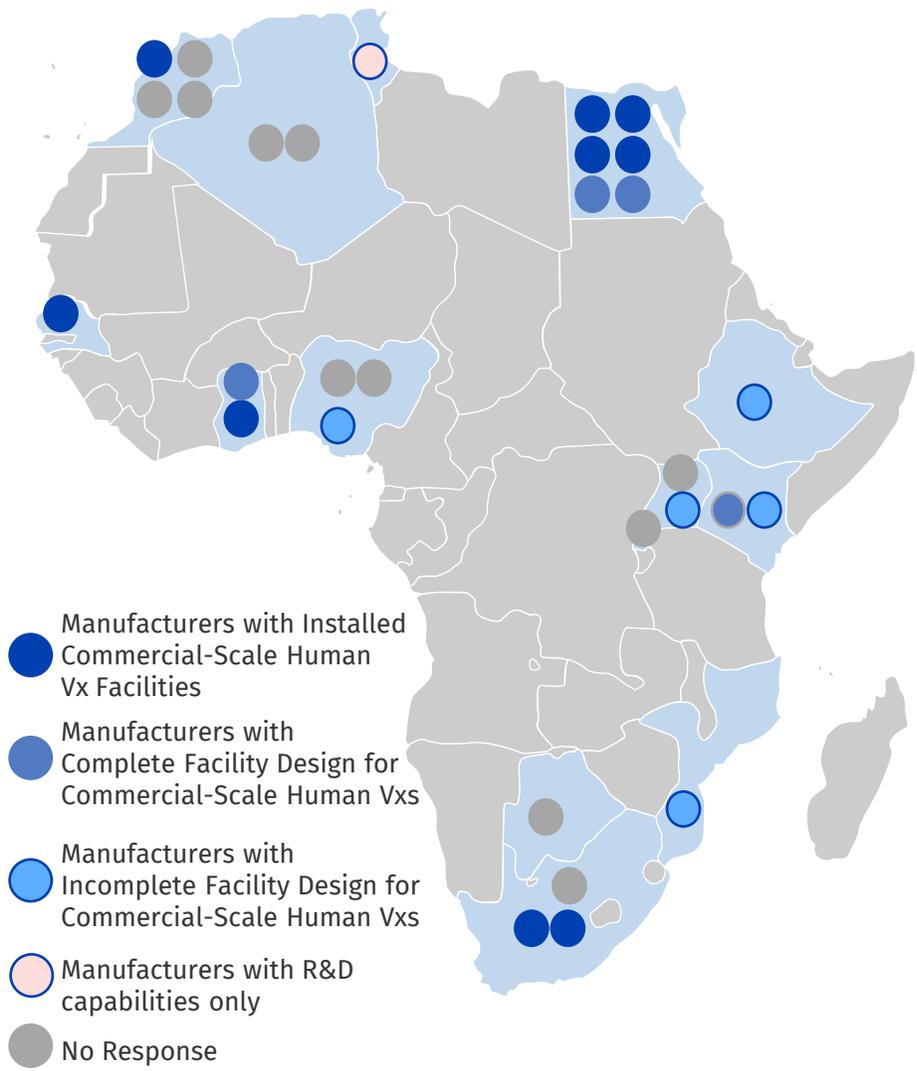


- Anonymized, risk-adjusted forecast of Vx production for next 2-5 years
- Supportive market shaping recommendations of vaccine production to key African & global stakeholders
- Allocation of direct support packages for individual firms

Support and acceleration of high-potential plans to increase probability of African Vx manufacturing success

Outreach to 30 manufacturers with publicly announced plans to manufacture human vaccines & engagement with 19 African manufacturers

Commercial-Scale Vx Facility Installed	<ul style="list-style-type: none">  Minapharm  Biogeneric  Eva Pharma  Vacsera  Sensyo Pharmatech  Atlantic Biotech  Institut Pasteur de Dakar  Biovac  Aspen Pharmacare
Facility Concept Design Complete	<ul style="list-style-type: none">  DEK  VBC  Polygon  Moderna
Facility Concept Design Incomplete	<ul style="list-style-type: none">  Ethiopia MOH  Innovative Biotech  Mozambique Holdings  Microhaem  Biovax
R&D Only	<ul style="list-style-type: none">  Institut Pasteur de Tunis¹
No Response	<ul style="list-style-type: none">  Institut Pasteur Algeria  Saidal  Institut Pasteur du Maroc  Sothema  Galencia  DEI Biopharma  BioNtech  Biovaccines  NIBI  NantBotswana  NantSA

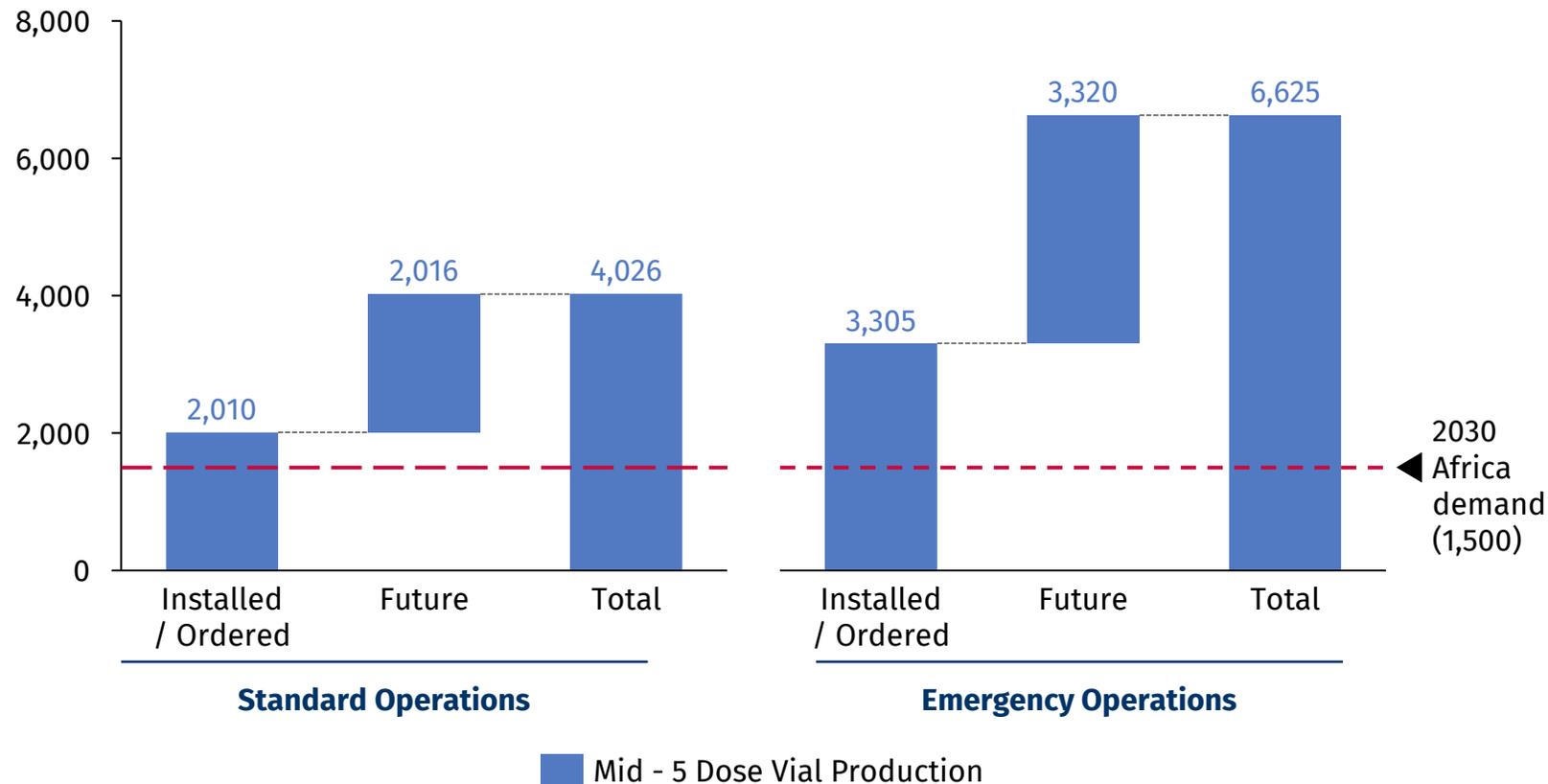


- **In-person engagement with 9 manufacturers** in 5 countries ensures that this report includes 100% coverage of the commercial scale manufacturing capacity on the continent.
- **Virtual engagement with 10 additional manufacturers** allows representative findings for earlier-stage projects:
 - 4 with facility concept design complete
 - 5 with incomplete facility concept design
 - 1 with plans for R&D only

1. The focus of Institut Pasteur de Tunis is vaccine research and development, with intentions to seek a manufacturing and commercial partner.

With ~2 Bn doses p.a. installed & ordered and a further 2Bn+ doses p.a. planned, DP capacity significantly exceeds the projected 2030 African demand

Annual 5 Dose vial drug product capacity of installed, ordered & future facilities by scenario, Doses (M)

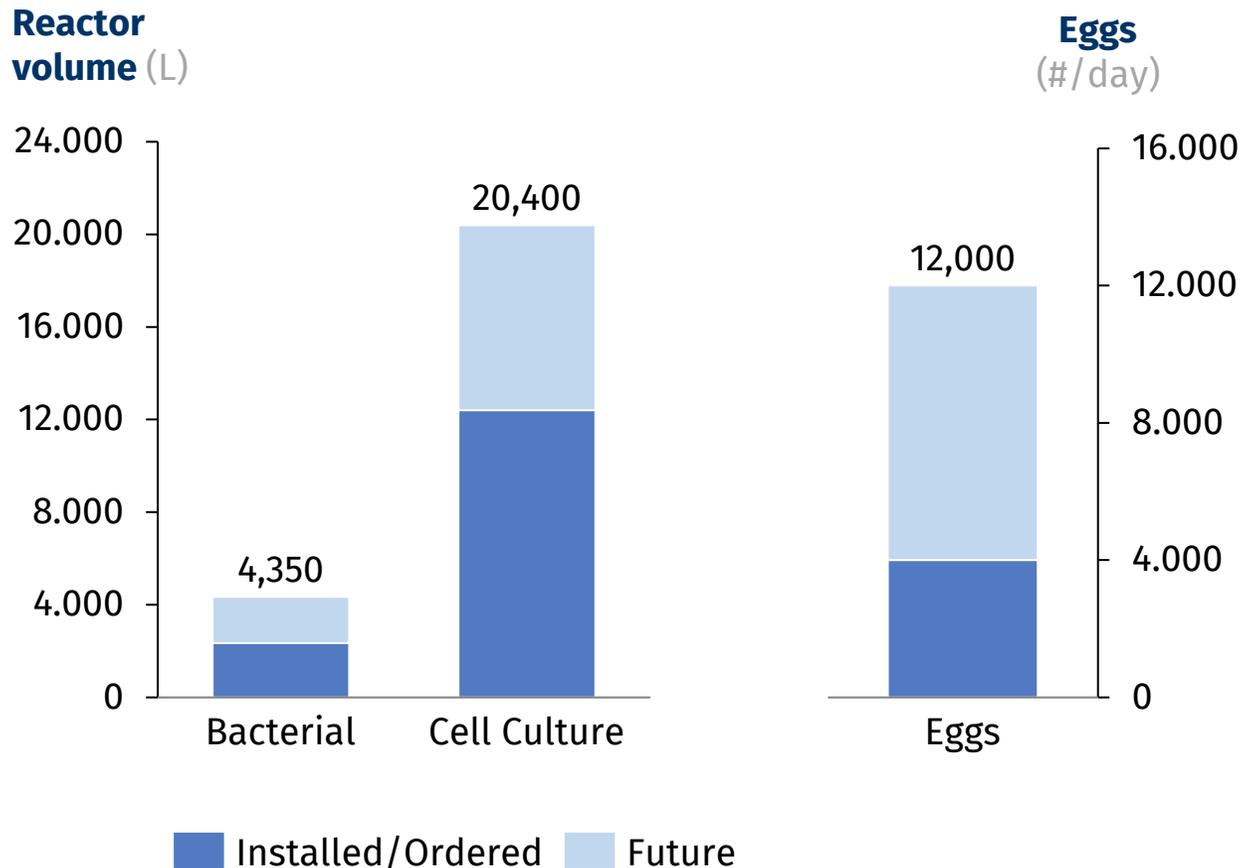


Key Findings

- The planned increase in standard operations **capacity at a continental level exceeds the projected 2030 African vaccine demand** (1.5 Bn doses) by more than 2x
- Some installed capacity may be used for Biologics production
- Although individual companies may have valid reasons for their plans, the African manufacturing ecosystem will have **excess capacity**
- Manufacturers **risk underutilization of DP facilities and long-term commercial sustainability**

Plans to expand DS capacity in the next 5 years are underway from 4 manufacturers, but will still see very limited DS capacity overall

Future Production Capacity by Company & Platform (Standard Operations),
Reactor Volume (litres) & **Eggs** (#/per day)

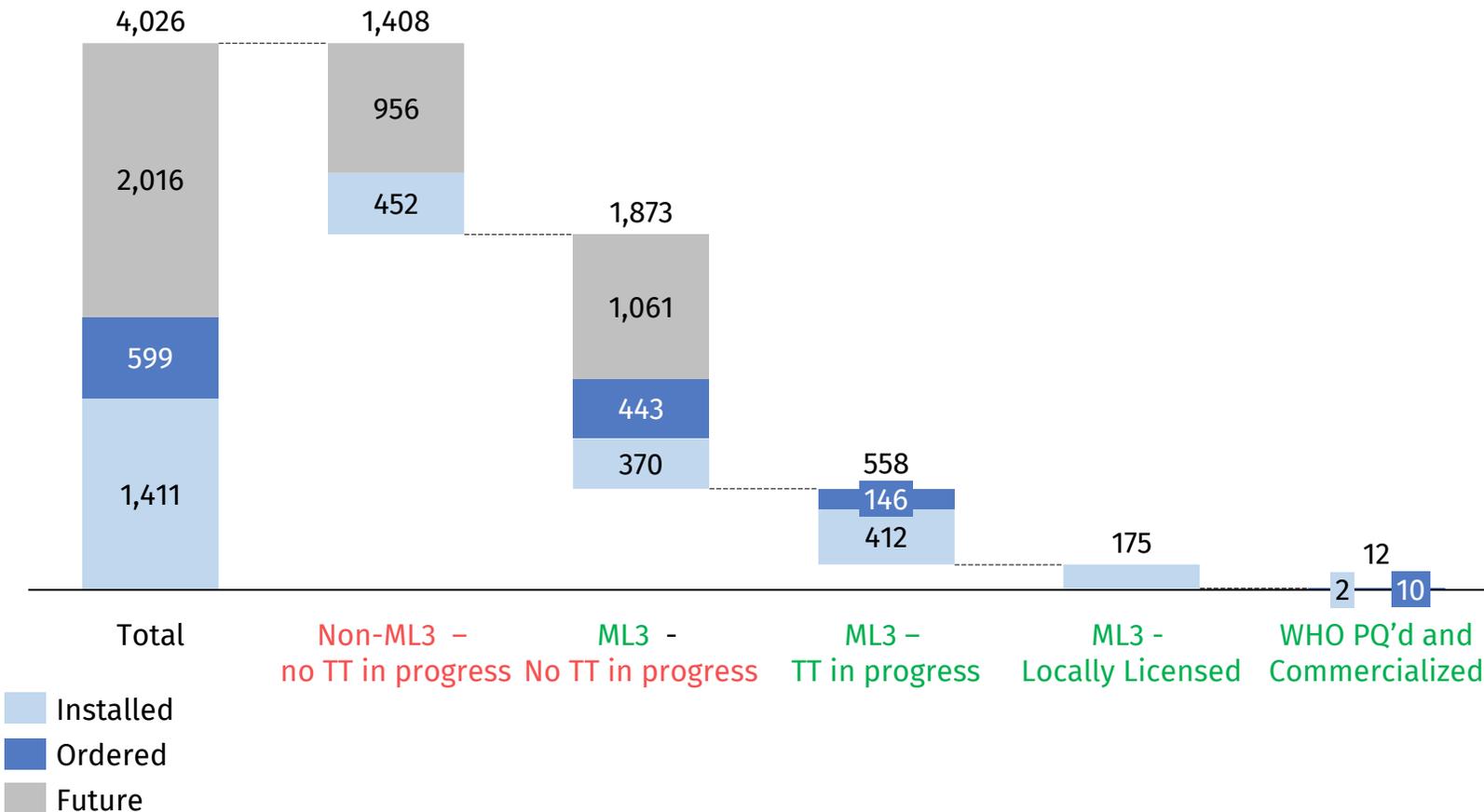


Key Findings

- **DS capacity today is relatively low**
- In the next 5 years, the confirmed plans for growth in DS are in Yellow Fever and Cholera, while others have **less defined plans**
- Growth of bioreactor capacity is based on opportunities and is only located in ML3 geographies
- **For a long-term equitable vaccine manufacturing footprint in Africa** & to strengthen pandemic preparedness more focus needs to be placed on **identifying opportunities for DS capacity**
- **Note:** mRNA capacity not included here

Absence of TTs for ~80% of the planned DP capacity as well as lack of ML3 status in some countries may constrain capacity utilization

Installed, Ordered & Future 5-Dose Production Capacity by ML3 & Product Registration Status (Standard Operations), Doses (M)



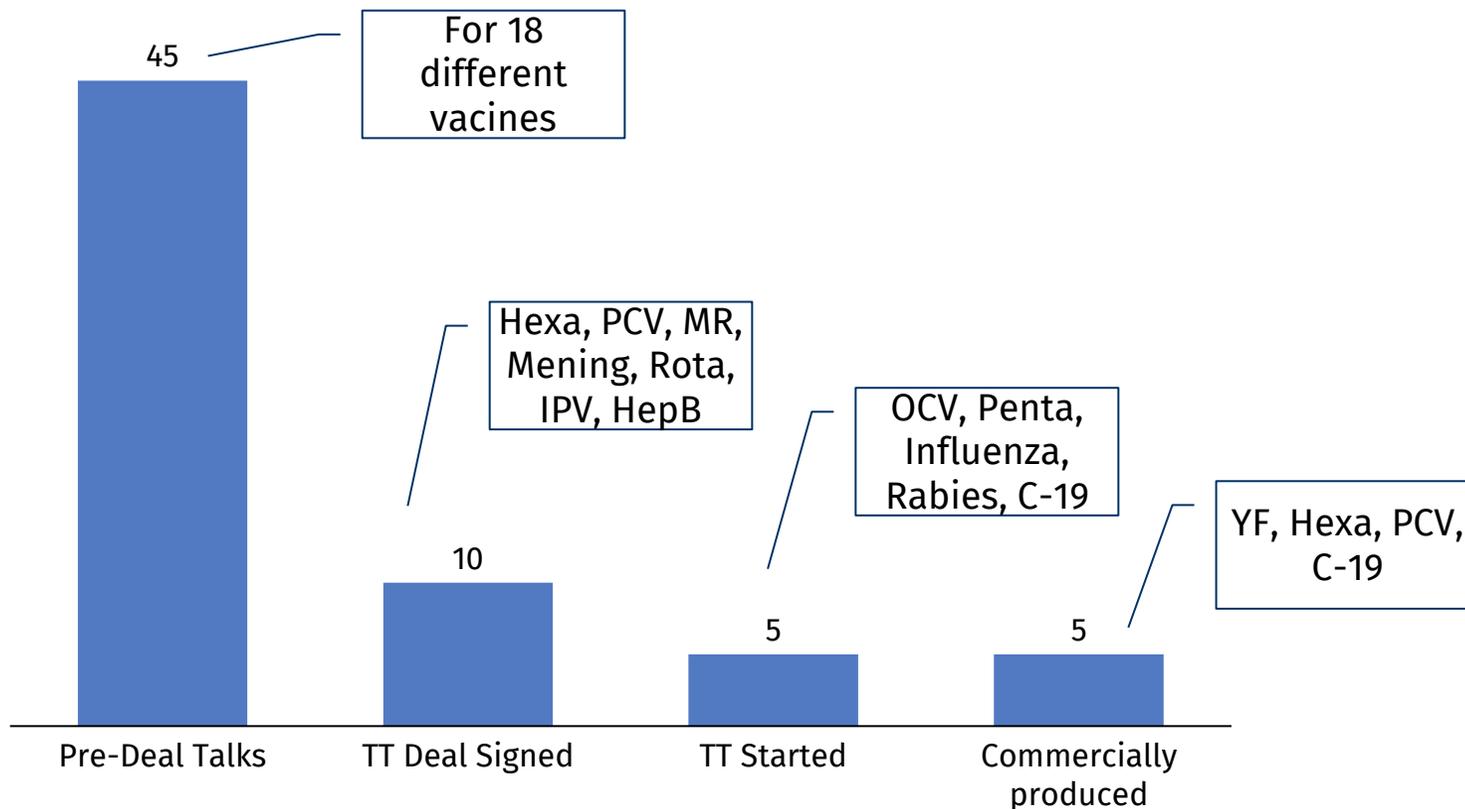
Key Findings

- Future vaccine manufacturing capacity is planned in both ML3 and non-ML3 countries, with each expecting to increase capacity by ~1B doses.
- **Tech transfers are currently not agreed for ~80% of the total installed, ordered, and future DP capacity.**
- Both factors may **limit the viability of this capacity for vaccine production.**

1. No vaccine TTs in progress but other biologics being made or transferred; 2. TT in progress for some lines whilst others are not in active TT – Capacity numbers split between categories on a line by line basis; 3. Company 5 has lost its only tender for PCV;
Sources: CHAI/PATH Current State Vaccine Supply Mapping

In addition to the 5 TTs for vaccines being produced, 5 additional TTs have started and 10 TTs have been signed, with many more in exploration stage

of technology transfers by status of maturity



Key Findings

- **Most tech transfers are for the manufacturing of DP**, only 4 tech transfer target manufacturing of DS in Africa
- For some antigens, up to 5 manufacturers are engaged in pre-deal talks with originators **risking market fragmentation**
- Two of the five “commercially produced” vaccines are Covid-19 and thus production is unlikely to be continued

Conclusions & emerging recommendations

- The continent already has 2 Bn doses p.a. of DP capacity installed or on order
 - With new projects in the pipeline standard operational capacity could be pushed to 4 Bn doses p.a.
 - The risk of DP overcapacity looms with all projects coming online as all future capacity would outstrip demand by >2x if utilized efficiently—greenfield projects still in the planning phase should be carefully considered
 - Despite the immense DP capacity, a lack of tech transfers may constrain capacity utilization
 - Conversely, well-targeted additional DS manufacturing capabilities and capacities could support pandemic preparedness and long-term competitiveness
 - Greater clarity of demand for African-made vaccines is essential to advance business plans and tech transfers—less than 10Mn p.a. is currently being contracted through domestic/international tenders and risking existing facilities' viability
 - At an ecosystem level, manufacturers played back strong technical DP capabilities as well as the ability to finance advanced projects
 - On the other hand, commercial planning, market access, securing tech transfer partnerships, and expanding DS manufacturing capabilities were highlighted as areas requiring support as well as limitation of trained staff
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- Complete study publication is planned for Q3

Thank you!



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